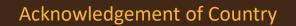


July 5 2022 A Date with Northern Australia





NAIF acknowledges the Traditional Owners of Country throughout Australia and their continuing connection to land, sea and community. We pay our respects to Elders past and present.

Our reconciliation journey is celebrated through the delivery of our Reflect Reconciliation Action Plan (RAP)





# Craig Doyle – CEO commenced June 2022

- Extensive executive, operational, and project funding experience.
- CEO of Gladstone Ports Corporation between 2013 and 2016
- Executive General Manager of Australia's largest sugar producer, Wilmar.
- Former CEO of Mackay Regional Council for nearly five years
- Based at NAIF's head office, in Cairns.



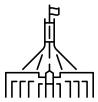
## **NAIF** Overview



NAIF is the leading financier for Northern Australia



NAIF's target area covers 40% of Australia's land mass



NAIF is a key component of the Government's 20-year plan for Northern Australia



NAIF's mission is creating economic and population growth



Northern Australia makes up more than half our nation's exports



The 2021 reforms have broadened NAIF's scope and product suite

# NAIF value proposition

#### **Broad Product Suite**

Investment capability across the capital structure

### Partnership

Customised and collaborative approach

## Perspective

Focused on public benefit, not profit



#### Network

Relationships with key stakeholders in the North and government

### **Impact**

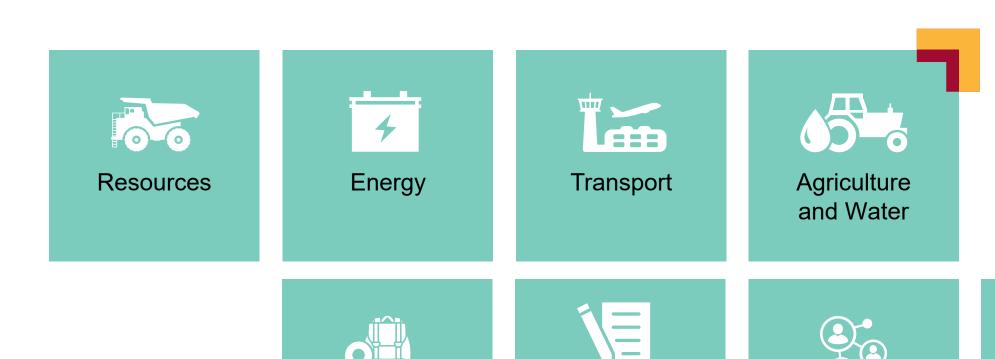
Identification, measurement and publication of impact

#### Concessional terms

May be available for projects that generate robust public benefit

# Investing across the economy

Tourism



Education



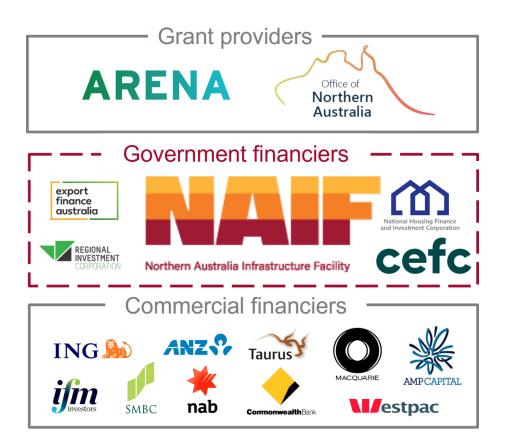
Communication

Social

Infrastructure

# NAIF's role is to drive impact

## Funding Ecosystem



## **Impact**



Drive economic development



Generate population growth



Deliver community benefits



Finance new technologies



Fill financing gaps

# Risk spectrum

Higher risk A broad range of tools are at NAIF's disposal, providing flexibility to invest across the risk spectrum Small loans Corporate loans Other Lower risk **Subordinated Debt** Senior secured

## Investment process



# Eligibility Criteria

NAIF's Investment Mandate requires that each project must:

- 1. Involves economic development
- 2. Delivers public benefit
- 3. Be in, or have significant benefit for, Northern Australia
- 4. For debt finance, be able to repay or refinance NAIF's debt
- 5. Have an indigenous engagement strategy

# Investing for impact

\$3.5bn Approved

13,500 Forecast jobs \$2.5bn
Contractual
Close

\$27bn
Forecast
economic
impact

## How to contact NAIF



#### **Email**

Direct contact via email naif@naif.gov.au



#### Website

Visit our new website www.naif.gov.au



#### Phone

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naif.gov.au

